

RCC Limited

Redfern Contract Consultants Limited

Commercial and Project Management. Quantity Surveying. Training

Managing Change and Getting Paid

PROVIDES:

- Practical and easy to understand guidance on the management of change during the execution of a project
- A realistic analysis of the necessary requirements to ensure your business is protected against potential commercial pitfalls associated with costs and sell throughout the delivery period
- A practical and interactive review of the key aspects of getting paid with focus on how to avoid pitfalls and how to make the system work properly



RECOMMENDED FOR:

Sales personnel, site supervisors, project and contract managers and administrators and all other staff of specialist companies with any direct responsibility for supervising or managing the execution of sub contract works AND any personnel involved with any aspect of contractual entitlements to payment, such as; project / contract / operations managers, commercial personnel, credit control & finance department, administration personnel.



CONTENT INCLUDES:

- What is Change?
- Instructions
- Instructions Golden Rules
- Variations
- Valuation of change
- Non-Standard Terms – watch out and manage
- Variation Submissions
- Getting Variations Agreed
- The contract Value
- Payment terms
 - Understanding the contract
 - Fixing key dates
 - Establishing a payment cycle and process to manage
- Applications for payment and schedules of rates
 - Establishing what you are due
 - Presentation
 - Detail and content
- What can you do if you don't agree with a customer's valuation?
- Valuation of sub contract work & sub contract certification
- Payment provisions of the 'Construction Act' 1998 and as updated by The LDEDC Act 2009
- What to do if you don't get paid
 - Remedies for payment default—when and how you can suspend

Locations and Dates:

South East / London 16th May 2019, Hilton Garden Inn, Luton

NW England 14th May 2019, Hilton Hotel, Manchester Airport

Prices [per person]:

RCC CSA Clients

Course fee £199 + VAT

Early Bird (to end Feb 19) £169 + VAT

Non-RCC CSA Clients

Course fee £249 + VAT

Early Bird (to end Feb 19) £199 + VAT

Discounts available for multiple bookings per course and /or multiple course bookings

'[The training] has had a direct positive impact on our profitability, but also saved significant time in substantiating our right to payments, as well as getting paid on time.' **Mark Allen – Business Development Manager DDE**

'The training programme has received highly positive feedback from everyone attending from administrators to directors and has helped fire our employees into action to review our process and make a real difference within the business' **Sharon Tommy – Learning and Development Business Partner – SE Controls**

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