

After analysing feedback and the views of our Members and as part of our drive to improve the breadth and depth of the services we provide we have negotiated a partnering agreement with Redfern Contract Consultants Limited (RCCL) a firm of consultants who specialise in Commercial, Quantity Surveying, Project Management and Planning. RCCL have a local office in Burton-on Trent but undertake work UK wide.

RCCL have an established reputation of providing expert support to Specialist Construction Industry Companies in tendering, contract advice and negotiation, commercial advice and support, site planning and programming, procurement and supply chain, disputes avoidance and management and training courses, workshops and seminars.



ARCA enters into partnership with Redfern Contract Consultants Limited (from left to right: Steve Sadley - ARCA Chief Executive, Andrew Redfern - Director RCC Ltd, Bryn Tomlin - RCC Ltd)

## ARCA Welcomes on board Redfern Contract Consultants Ltd

ARCA are therefore pleased to announce that from now on we are able to provide the following:

- A 20 minute free\* consultancy service to all Members and Associate Members where Members are able to discuss issues of concern or receive some commercial or contractual advice (contact details are given below).
- Members are welcome to use to use RCCL's expertise directly at discounted fee rates
- A wider range of training courses to meet members needs and add value to their work including successful tendering, negotiation skills, business development and marketing, commercial awareness, understanding contracts and the CDM Regulations. Satish Patel will shortly be

sending out some initial enquiries to Members so we can refine the content of the courses to meet Members specific needs and we would really appreciate your feedback.

- A topical article in each Newsletter of interest to Members
- RCCL will also work closely with ARCA to develop the library of information and services ARCA are able to offer going forward and CPD training support to ARCA's aims for a Professional Industry Qualification in the coming year

The point of liaison within RCCL is Bryn Tomlin who is a Chartered Quantity Surveyor with 25 years experience in the Construction Industry in both the Public and Private Sector working for blue chip Companies including Balfour Beatty.

For details of the free introductory consultancy service:

Contact: Bryn Tomlin  
Mobile Telephone number: 07891 818903  
Email: btomlin@rcclimited.com  
Or;  
Andrew Redfern  
Mobile Telephone number: 07971 189648  
Email: aredferrn@rcclimited.com

Redfern Contract Consultants Limited  
General Office Number: 01283 512535  
www.rcclimited.com

\*free 20 minutes of free advice is available subject availability, reasonable usage and at the absolute discretion of RCCL

## Tradeslink celebrates 10th anniversary!



(L-R) Tradeslink Director, Dominic Fagan and Managing Director, Dave Helme

Tradeslink Asbestos Services is proud to be celebrating 10 years of supplying asbestos labour.

Since the company started trading in October 1999 they have overcome many business challenges and changes in regulations to become stronger than ever and perfectly placed to continue their success over the next 10 years and beyond.

Tradeslink was the first labour supplier to be granted a HSE licence for labour supply and continue to be the pioneers of this industry. Current evidence of this being the attainment of the ARCA Gold Training Award for 2009 – quite an honour for an agency and obvious testament to the quality and knowledge of the workers – and a nice birthday present too!

Dominic Fagan, Tradeslink Director, said of the 10th anniversary "To be celebrating this milestone of our 10th anniversary is a fantastic achievement for our company and the industry as a whole. There are still a couple of people who don't recognise the importance of a quality and reliable labour supplier but the fact that we have 10 years of fantastic growth and success behind us is evidence that the

majority of contractors value the service we provide and in some cases it is essential to their business operation. When Tradeslink was first launched all those years ago there were many who thought such a business wouldn't survive in this heavily regulated industry. It's great to prove these people wrong and we have done so through becoming fluent with industry legislation, recruiting and retaining the best workers and establishing excellent relationships with our clients to ensure they come back to us time and time again."

Bob Clarke, Managing Director of LAR Ltd said "We were the first contractor to work with Tradeslink. Over the last 10 years they have continued to meet our requirements by supplying the right labour at the right price. It's reassuring to know we are dealing with knowledgeable people who know the industry well. Above all they are honest and don't promise something that they can't deliver. I have no hesitations in recommending Tradeslink to other contractors."

Many happy returns to Tradeslink and congratulations to the company's Directors and staff.

To find out more about Tradeslink please visit [www.tradeslinkasbestos.co.uk](http://www.tradeslinkasbestos.co.uk) or call 01663 761901.