

RCC Limited

Redfern Contract Consultants Limited

Commercial and Project Management. Quantity Surveying. Training

Contract Formation, Order Acceptance and an Introduction to key Terms and Conditions

PROVIDES:

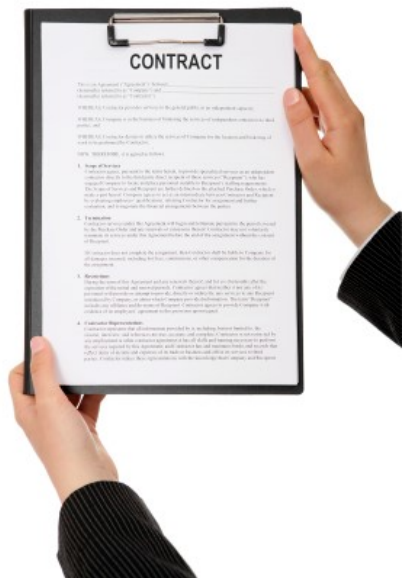
- Practical and easy to understand focus on the elements of Contract Formation to enable you to protect your Controls and Energy / LV business
- An analysis of various types of Customer Commitments received by Controls companies, the potential risks associated and how to avoid their potential pitfalls
- An introduction to and explanation of key terms and conditions affecting the practical aspects of project delivery

RECOMMENDED FOR:

Any personnel involved with any aspect of specialist contracts, sub contracts or supply contracts, particularly - sales, project management, senior managers and directors, project administrators and credit control who are involved with understanding, reviewing, negotiating or complying with the terms and conditions that govern a specialist contract

CONTENT INCLUDES:

- Contract Parties
- Formation of Contract – the law and the theory – how not to get caught out
- Contract Clauses to be aware of
- Purchase Order v Sub Contract v Letter of Intent
 - Examples
 - Differences
 - What do they mean?
 - What do they need?
 - What they may contain
- Order Acceptance
 - Acceptance by action / agreement
 - 'Battle of the Forms'
 - Order Acknowledgement
 - Pre-Tender meetings, Tender submissions
 - Pre Order meetings
- Scope of Works
- Order of precedence
- Variances / Divergences
- Design Responsibility
- Attendances / Facilities
- Introducing 'The Rules' – Terms & Conditions



'RCC have given all of us much more confidence when negotiating contracts, it's stopped us assuming "everything will be ok" and made us take the time to get it right. This means our business is secure, and our risks are taken on our terms.' - James Palmer – Head of Sales – Global Associates

'The training courses and seminars which were extremely well received and have helped our business identify and manage risks and other contractual and commercial issues since.' Mat Baker, Managing Director – Associated Technology Services

Locations and Dates:

South East / London 3rd April 2019—Hilton Garden Inn, Luton

NW England 11th April 2019—Hilton Hotel, Manchester Airport

Prices [per person]:

RCC CSA Clients

Course fee £199 + VAT

Early Bird (to end Feb 19) £169 + VAT

Non-RCC CSA Clients

Course fee £249 + VAT

Early Bird (to end Feb 19) £199 + VAT

Discounts available for multiple bookings per course and /or multiple course bookings

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